





## THE CHALLENGES

## **Challenge 1: User Onboarding and Easy Access**

Within their growing business, they also had the need for hiring many new employees. When new employees would be hired, the onboarding process needed to be streamlined and improved so these employees would have the right access to various identities and data sources needed to do their jobs. The onboarding process was complicated, and the right permissions often took weeks before being granted.



Xyngular's data and operations were all being housed in Great Plains (GP). They were outgrowing this legacy software and needed a solution to manage all of their business data projections, processes, financial data, and more all in one concise location. By migrating from GP to Dynamics 365 Business Central, they would gain a more comprehensive business management platform perfectly designed for small- to medium-sized businesses.







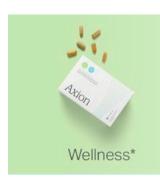
## **Challenge 3: Disorganized Data**

Because of their boost in sales, sales data was being gathered extremely quickly and not being properly organized and stored in the right locations. Data could not accurately be analyzed, and data-based decisions could not accurately be made. Xyngular could not appropriately scale with all of the sales data that was being gathered.

### **Challenge 4: Limited Collaboration and Communication**

Along with onboarding an influx of new employees came ensuring they had all of the content they needed. Their company information was housed in several locations, and was not easily accessible, especially by new employees.







## The Solution:

## Solution: Microsoft Identity Tools and Dynamics 365 Business Central

Xyngular worked side by side with JourneyTEAM developers to find the unique solutions their business needed to keep up with company growth. Dynamics 365 Business Central, along with Azure AD and other identity platforms could now safely store all areas of information and simplify user access. Each of these platforms update one another giving accurate insights across the board. With such a high increase in sales revenue, and methods of effectively tracking that data, Xyngular could now more easily evaluate each business process and operation. They could now and know how to manage and track their individual areas of growth and evaluate how it contributes to their overall bottom line.





## **Final Outcomes:**

With the implementation of SharePoint, Dynamics 365 Business Central, Azure, and Power BI, Xyngular gained a holistic view of their many different data types using:



### Dynamics 365 Business Central for a Modern User-Friendly Experience

By migrating from GP to Business Central, Xyngular now had access to their many areas of data in one platform. They could view their sales trends from the past, as well as their projected rates for the future. They also could manage their supply chain data and monitor their individual products, and where they are in the inventory life-cycle and the distribution process. Overall project management improved and they could create reports based on the data housed in Dynamics 365 Business Central, allowing them to make data-driven decisions.



#### Power BI for Optimum Data Visualization

By connecting seamlessly with Dynamics 365 Business Central, Power BI was used to create visually pleasing charts and graphs to best view the data. Power BI can store and manipulate data coming from several repositories at once, and updates daily so reports are shown in real-time.



#### Microsoft 365 Business Premium For Identity and Access Management

JourneyTEAM's Cloud team was able to help with identity and access management. Security roles and permissions were applied to corresponding users and made available to new employees depending on their position. Streamlining the access during the onboarding process was made possible through a framework with Azure AD and Okta. This would ultimately reduce the workload for their IT and HR teams greatly.



## Microsoft SharePoint for Document Management

JourneyTEAM content and collaboration specialists worked to create an efficient intranet for Xyngular employees. When being onboarded, these new employees would have all the policies, procedures, and any other information they needed to learn about the company at their fingertips. Documents could now be easily accessed, and if needed, collaborated on which greatly improved the internal communication at Xyngular.



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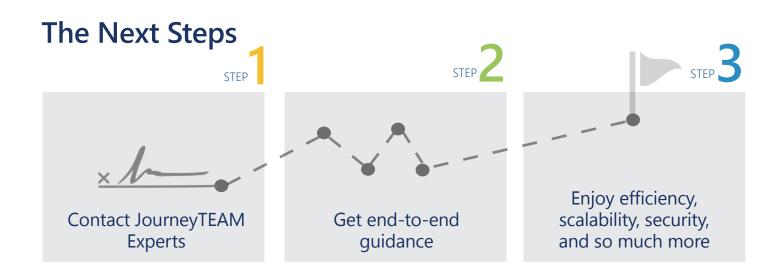


# Build your perfect intranet with JourneyTEAM

JourneyTEAM has worked with many clients to adopt Dynamics 365 to fit their unique needs. Dynamics 365 tracks many areas of data and information throughout the customer lifecycle, giving optimum customer satisfaction opportunities, creating perfectly suited, custom solutions.

JourneyTEAM is dedicated to helping customers achieve a competitive advantage by identifying the best solutions and services that accommodate their business needs. JourneyTEAM provides consultation, training, and implementation in the United States, developing and deploying connected business technology solutions that help leading global companies across countless industries, get to market faster and achieve continued success.

Learn more about JourneyTEAM's services and offerings by contacting a representative today.



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