

How JourneyTEAM Helps Equipment Manufacturers Improve Productivity, Profitability, and Customer Loyalty



Discover the power of managing manufacturing, installation, and customer service on a unified platform.

Manage Mixed Mode Operations and Accounting in One Solution



Gain end-to-end visibility into inventory and labor costs with a connected manufacturing platform.



Drive productivity throughout your production, installation, service, and customer lifecycle.



Reduce the risks of over- or under-stocking inventory and spare parts with advanced planning and forecasting tools.



Plan for materials and associated labor with reassurance your projected costs are accurate.



Achieve optimum work order efficiency by knowing your capacity at all times.

Maximize Resources and Inventory with Intelligent Planning Tools



Eliminate labor redundancy and anticipate bottlenecks before they occur by sharing resources and inventory.



Create a more resilient supply chain with a flexible solution that spans modes and locations.



Use data to better understand resource utilization and impact across your organization.



Make more profitable business decisions with real-time insights and performance metrics.

Anticipate Customer Needs to Build Long-Term Relationships



Deliver an exceptional customer service experience by accurately aligning parts, technicians, and work orders.



Includes upgrade times and enhancement opportunities.

Gain valuable customer insights after product delivery or installation.



Add a recurring revenue stream with preventive maintenance and service contracts.



Empower field technicians with detailed customer and service information at their fingertips on any device.



Track the lifetime value of every customer – from sale through installation through maintenance.

Gain complete traceability throughout your customer and equipment lifecycle:

- Lot numbers
- Serial numbers
- Manufacturing date
- Install
- Service
- Upgrades

Schedule a discovery call with a JourneyTEAM equipment manufacturing expert today.

833-438-2312

info@journeyteam.com

www.journeyteam.com/
industries/manufacturing



Unleash your Potential with JourneyTEAM



Increase Profitability with End-to-End Visibility

Maintain a healthy cash flow and manage growth with strategic insights into your full lifecycle of customer-owned assets and costs.



Outpace the Competition

Accelerate production, reduce costs, and drive efficiency across your entire supply chain with proactive planning and service.



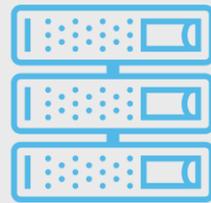
Accurately Manage Resources and Inventory

Ensure the right parts and people are allocated to the right job with shared resources and inventory, simplified scheduling, and alerts.



Turn Customers Into Lifelong Fans

Understand the lifetime value of your customers and deliver a personalized experience that keeps them coming back.



Transform Data Into Actionable Information

Make data-driven decisions across your supply chain and business operations so you can build a resilient, agile organization.



Easily Modernize and Unify Technology

Connect all your software, simplify upgrades, lower costs, and strengthen security—even with limited IT resources.

The team Equipment Manufacturers trust for solutions, service, and support.

Do you wish you had an experienced technology partner who understood the unique needs of equipment manufacturing, installation, and service?

Founded in 1993, JourneyTEAM is a Microsoft Gold Certified Partner with decades of advanced manufacturing expertise. We speak your language and know how to ensure your technology solutions are always helping you reach your goals and delivering maximum returns on your investment.

Because of our demonstrated success supporting equipment manufacturers of all sizes, you can achieve a faster time to value while minimizing disruption.

In addition to personalized services and support, we specialize in designing tailored, integrated solutions for equipment manufacturers, including:

- Dynamics 365 Business Central
- Dynamics 365 Finance & Supply Chain Management
- Field Service
- Power Platform Applications
- Project Operations & Management
- Sales & Customer Service
- Warehousing
- And more

Ready to take the next step in your journey?

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